Dominant Firms and the Economy

Thomas Philippon

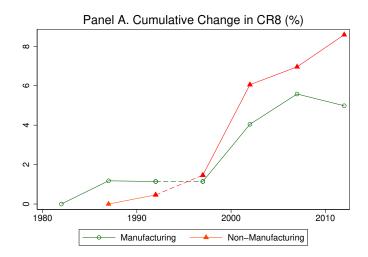
NYU, NBER, CEPR

November 2020

Motivation

- Large firms have played important role in the economy, at least since 19th century.
- Are they becoming relatively more important today?
- In which industries?
- Why?
- What are the welfare implications?

The Rise in US Concentration



Source: U.S. Economic Census for all Businesses. Dashed lines because of changes in industry classification from SIC to NAICS.

Concentration : Good or Bad?

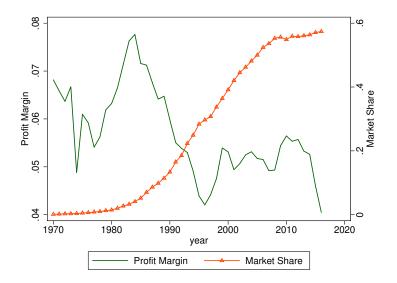
Good concentration

- low prices, high productivity, intangible investment
- e.g, retail & wholesale trade

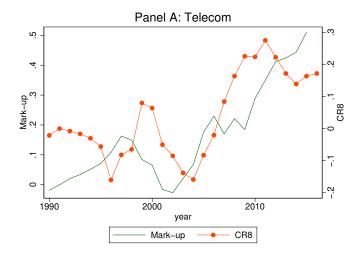
Bad concentration

- high prices and low productivity
- e.g., telecoms, airlines, healthcare

An Example of Good Concentration: Walmart



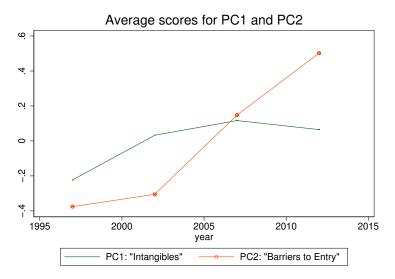
An Example of Bad Concentration: Telecom



Cost of Internet Access, 2018

Rank	Country	Broadband Cost
40	France	\$ 31
43	South Korea	\$ 32
53	Germany	\$ 37
119	US	\$ 68

Good Concentration / Bad Concentration

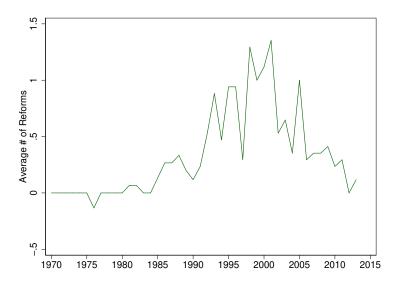


Covarrubias et al. (2019)

Technology or Policy

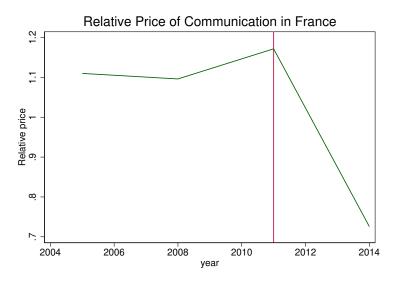
Europe?

Product Market Reforms in Europe



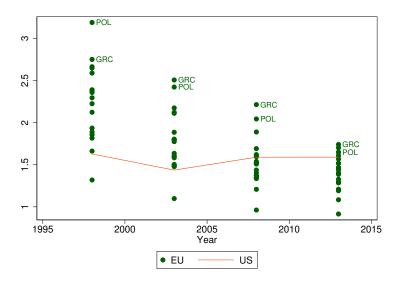
Source: Duval et al. (2018).

Comparison of Telecom Prices in FR vs US



Gutiérrez and Philippon (2018)

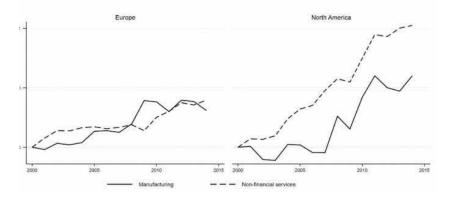
Regulation: US vs EU



Source: OECD PMR.

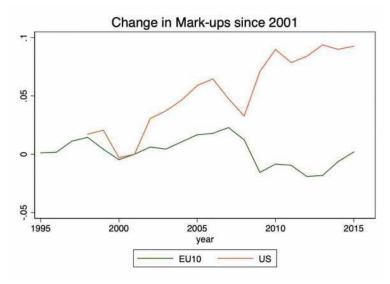
US VS EU Concentration

Figure 9. Concentration for Manufacturing vs Services in Europe & North America



Source: OECD. Bajgar et al. (2019)

Markups EU vs US



Philippon (2019)

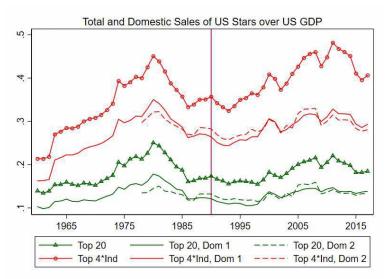
The Missing Trillion Dollar

- Monthly savings per households: \$300
- Nationwide annual household direct savings: \$600 billion
- General equilibrium impact of returning to competitive markets
 - GDP: \$1 trillion
 - Labor Income: \$1.25 trillion
 - Profits: -\$250 billion

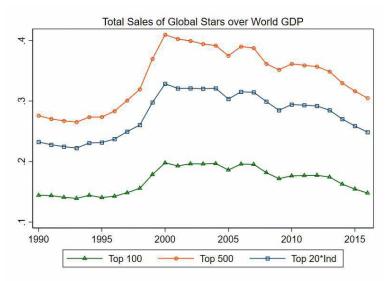
About the Stars

How Do Current Stars Compare to those of the Past?

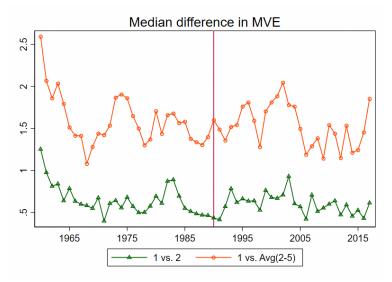
Footprint of US Stars



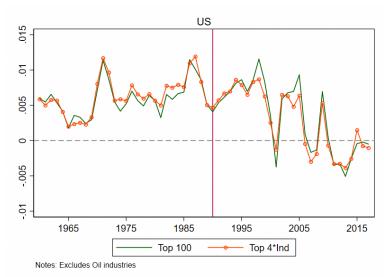
Footprint of Global Stars



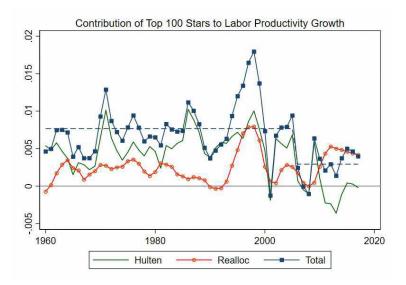
Winner Takes All?



Productivity?



Fading Stars





Concentration Post Covid19?

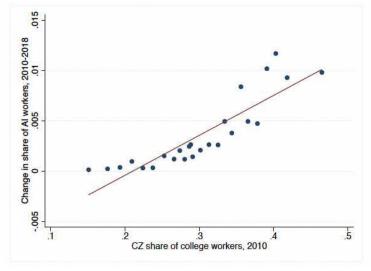
Big Tech at the Top



Recent Developments

- Beyond Cournot, Bertrand and monopolistic competition.Cavenaile et al. (2020)
- Dynamic M&A. Mermelstein et al. (2020)
- Big data. Farboodi et al. (2019)
- Labor market. Babina et al. (2020)

Barriers to Diffusion and Geographic Polarization



Babina et al. (2020)



The End

- Babina, T., A. Fedyk, A. He, and J. Hodson (2020). Artificial intelligence, firm growth, and industry concentration.
- Bajgar, M., G. Berlingieri, S. Calligaris, C. Criscuolo, and J. Timmis (2019). Industry concentration in europe and north america. Technical report, OECD.
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- Duval, R., D. Furceri, B. Hu, J. T. Jalles, and H. Nguyen (2018). A narrative database of major labor and product market reforms in advanced economies. *IMF Working Paper*.

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