

Table 1.16
Main items in consolidated profit and loss statements of the five major banking groups, 2010–12
(NIS million, at current prices)

	Leumi				Hapoalim				Discount			
	2010	2011	2012	% change in 2012 compared with 2011	2010	2011	2012	% change in 2012 compared with 2011	2010	2011	2012	% change in 2012 compared with 2011
Interest income	12,489	14,283	13,507	-5.4	12,806	14,793	14,346	-3.0	7,400	8,413	7,843	-6.8
Interest expenses	5,517	7,176	6,099	-15.0	4,853	6,696	6,186	-7.6	2,849	3,796	3,384	-10.9
Net interest income	6,972	7,107	7,408	4.2	7,953	8,097	8,160	0.8	4,551	4,617	4,459	-3.4
Loan loss provisions	584	734	1,236	68.4	1,030	1,202	987	-17.9	821	778	726	-6.7
Net interest income after loan loss provisions	6,388	6,373	6,172	-3.2	6,923	6,895	7,173	4.0	3,730	3,839	3,733	-2.8
Non interest income	4,767	4,175	4,774	14.3	4,890	4,991	5,477	9.7	2,996	2,937	3,257	10.9
<i>of which:</i> Noninterest financing income	475	11	444		-457	-213	255		172	98	352	
<i>of which:</i> stocks	397	-12	0		77	55	90	63.6	87	141	80	-43.3
bonds	108	441	520	17.9	390	136	347		223	143	341	
activity in derivative instruments	-1,782	1,064	-673		-3,210	384	-315		-783	-156	-333	
exchange rate differentials	1,752	-1,482	597		2,286	-799	114		648	-76	265	
<i>of which:</i> Fees	4,129	4,116	4,199	2.0	5,167	5,098	5,105	0.1	2,725	2,670	2,685	0.6
Total operating and other expenses	7,961	8,341	9,100	9.1	8,291	8,365	8,825	5.5	5,659	5,845	5,826	-0.3
<i>of which:</i> salaries and related expenses	4,686	5,061	5,290	4.5	4,631	4,759	5,012	5.3	3,218	3,466	3,444	-0.6
Pre-tax income	3,194	2,207	1,846	-16.4	3,522	3,521	3,825	8.6	1,067	931	1,164	25.0
Income tax provision	1,241	418	811	94.0	1,342	809	1,254	55.0	479	114	407	
After tax income	1,953	1,789	1,035	-42.1	2,180	2,712	2,571	-5.2	588	817	757	-7.3
Net income attributed to shareholders	2,334	1,891	931	-50.8	2,201	2,746	2,543	-7.4	690	847	802	-5.3
Capital for calculating ROE ^a	22,682	22,866	24,436	6.9	21,204	22,883	25,178	10.0	9,857	10,329	11,296	9.4
Total pre-tax ROE (percent)	14.08	9.65	7.55		16.61	15.39	15.19		10.82	9.01	10.30	
Total after tax ROE (percent)	10.29	8.27	3.81		10.38	12.00	10.10		7.00	8.20	7.10	
Total ROA (percent)	0.72	0.55	0.25		0.70	0.81	0.69		0.37	0.44	0.40	
Interest margin (percent)^b	2.28	2.24	2.18		2.75	2.57	2.35		2.59	2.52	2.30	

Table 1.16 continued
Main items in consolidated profit and loss statements of the five major banking groups, 2010–12
(NIS million, at current prices)

	Mizrahi-Tefahot				First International				Total for all groups			
	2010	2011	2012	% change in 2012 compared with 2011	2010	2011	2012	% change in 2012 compared with 2011	2010	2011	2012	% change in 2012 compared with 2011
Interest income	5,509	6,840	6,591	-3.6	3,293	4,096	3,787	-7.5	41,497	48,425	46,074	-4.9
Interest expenses	2,621	3,741	3,377	-9.7	1,375	1,919	1,537	-19.9	17,215	23,328	20,583	-11.8
Net interest income	2,888	3,099	3,214	3.7	1,918	2,177	2,250	3.4	24,282	25,097	25,491	1.6
Loan loss provisions	473	338	276	-18.3	115	93	134	44.1	3,023	3,145	3,359	6.8
Net interest income after loan loss provisions	2,415	2,761	2,938	6.4	1,803	2,084	2,116	1.5	21,259	21,952	22,132	0.8
Non interest income	1,440	1,509	1,573	4.2	1,712	1,392	1,547	11.1	15,805	15,004	16,628	10.8
<i>of which:</i> Noninterest financing income	-25	18	95		176	-94	150		341	-180	1,296	
<i>of which:</i> stocks	-1	6	29		8	-33	38		568	157	237	51.0
bonds	37	18	149		176	131	164	25.2	934	869	1,521	75.0
activity in derivative instruments	-235	397	-62		-393	59	-50		-6,403	1,748	-1,433	
exchange rate differentials	174	-409	-21		385	-251	-2		5,245	-3,017	953	
<i>of which:</i> Fees	1,432	1,474	1,452	-1.5	1,501	1,447	1,362	-5.9	14,954	14,805	14,803	0.0
Total operating and other expenses	2,566	2,667	2,786	4.5	2,783	2,816	2,791	-0.9	27,260	28,034	29,328	4.6
<i>of which:</i> salaries and related expenses	1,529	1,615	1,701	5.3	1,552	1,630	1,633	0.2	15,616	16,531	17,080	3.3
Pre-tax income	1,289	1,603	1,725	7.6	732	660	872	32.1	9,804	8,922	9,432	5.7
Income tax provision	469	522	599	14.8	319	216	324	50.0	3,850	2,079	3,395	63.3
After tax income	820	1,081	1,126	4.2	413	444	548	23.4	5,954	6,843	6,037	-11.8
Net income attributed to shareholders	801	1,044	1,076	3.1	438	480	577	20.2	6,464	7,008	5,929	-15.4
Capital for calculating ROE ^a	6,788	7,151	8,214	14.9	5,475	5,647	6,074	7.6	66,007	68,876	75,197	9.2
Total pre-tax ROE (percent)	18.99	22.42	21.00		13.37	11.69	14.36		14.85	12.95	12.54	
Total after tax ROE (percent)	11.80	14.60	13.10		8.00	8.50	9.50		9.79	10.18	7.89	
Total ROA (percent)	0.64	0.74	0.69		0.43	0.48	0.56		0.61	0.62	0.50	
Interest margin (percent)^b	2.43	2.24	2.15		2.10	2.34	2.27		2.47	2.40	2.26	

^a Capital for the purpose of calculating total ROE includes total capital resources minus the average balance of minority interest minus/plus the average balance of losses/profits that

^b Net interest income to total financial assets that yield financing income.

SOURCE: Banking Supervision Department based on published financial statements.