

**Table 1.3**  
**Main items in consolidated profit and loss statements of the five banking groups, 2016–18**  
(NIS million, at current prices)

	Leumi				Hapoalim <sup>a</sup>				Discount			
	2016	2017	2018	% change in	2016	2017	2018	% change in	2016	2017	2018	% change in
				compared with				compared with				compared with
				2017				2017				2017
Interest income	9,552	10,069	11,346	#####	9,962	10,613	11,672	#####	5,659	6,213	7,053	#####
Interest expenses	2,026	2,023	2,456	#####	2,004	2,189	2,766	#####	1,102	1,238	1,527	#####
<b>Net interest income</b>	<b>7,526</b>	<b>8,046</b>	<b>8,890</b>	<b>#####</b>	<b>7,958</b>	<b>8,424</b>	<b>8,906</b>	<b>#####</b>	<b>4,557</b>	<b>4,975</b>	<b>5,526</b>	<b>#####</b>
Loan loss provisions	-125	172	519	#####	179	202	613	#####	469	574	540	#####
<b>Net interest income after loan loss provisions</b>	<b>7,651</b>	<b>7,874</b>	<b>8,371</b>	<b>#####</b>	<b>7,779</b>	<b>8,222</b>	<b>8,293</b>	<b>#####</b>	<b>4,088</b>	<b>4,401</b>	<b>4,986</b>	<b>#####</b>
<b>Noninterest income</b>	<b>5,328</b>	<b>5,342</b>	<b>4,871</b>	<b>#####</b>	<b>4,917</b>	<b>4,153</b>	<b>4,868</b>	<b>#####</b>	<b>3,410</b>	<b>3,358</b>	<b>3,494</b>	<b>#####</b>
<i>of which:</i> Noninterest financing income	1,282	919	682	#####	1,163	652	1,445	#####	754	595	586	#####
<i>of which:</i> Stocks <sup>b</sup>	478	90	479	#####	329	185	403	#####	444	233	107	#####
Bonds <sup>b</sup>	273	41	-35	#####	204	126	180	#####	138	139	108	#####
derivative	-213	-1,722	2,484	#####	555	-951	2,324	#####	-291	-904	1,265	#####
Exchange rate di	700	2,501	-2,246	#####	-18	1,288	-1,518	#####	449	1,107	-900	#####
<i>of which:</i> Fees	3,887	4,052	4,121	#####	3,617	3,338	3,318	#####	2,556	2,676	2,851	#####
<b>Total operating and other expenses</b>	<b>8,500</b>	<b>8,415</b>	<b>8,337</b>	<b>#####</b>	<b>8,142</b>	<b>8,121</b>	<b>8,960</b>	<b>#####</b>	<b>5,785</b>	<b>5,694</b>	<b>6,148</b>	<b>#####</b>
<i>of which:</i> salaries and related expenses	4,778	4,591	4,544	#####	4,239	4,209	4,097	#####	3,169	3,204	3,385	#####
<b>Pre-tax profit</b>	<b>4,479</b>	<b>4,801</b>	<b>4,905</b>	<b>#####</b>	<b>4,554</b>	<b>4,254</b>	<b>4,201</b>	<b>#####</b>	<b>1,713</b>	<b>2,065</b>	<b>2,332</b>	<b>#####</b>
Provision for tax on profits	1,717	1,692	1,619	#####	2,229	1,959	2,009	#####	741	747	789	#####
<b>After tax profit</b>	<b>2,762</b>	<b>3,109</b>	<b>3,286</b>	<b>#####</b>	<b>2,325</b>	<b>2,295</b>	<b>2,192</b>	<b>#####</b>	<b>972</b>	<b>1,318</b>	<b>1,543</b>	<b>#####</b>
<b>Net profit attributed to shareholders</b>	<b>2,791</b>	<b>3,172</b>	<b>3,257</b>	<b>#####</b>	<b>2,628</b>	<b>2,660</b>	<b>2,595</b>	<b>#####</b>	<b>905</b>	<b>1,259</b>	<b>1,505</b>	<b>#####</b>
<b>Total pre-tax ROE (percent)</b>	<b>14.94</b>	<b>14.79</b>	<b>14.31</b>		<b>13.38</b>	<b>11.99</b>	<b>11.44</b>		<b>12.49</b>	<b>13.78</b>	<b>14.41</b>	
<b>Total after-tax ROE (percent)</b>	<b>9.31</b>	<b>9.77</b>	<b>9.50</b>		<b>7.72</b>	<b>7.50</b>	<b>7.06</b>		<b>6.60</b>	<b>8.40</b>	<b>9.30</b>	
<b>Total ROA (percent)</b>	<b>0.69</b>	<b>0.71</b>	<b>0.71</b>		<b>0.60</b>	<b>0.59</b>	<b>0.57</b>		<b>0.43</b>	<b>0.57</b>	<b>0.65</b>	

**Table 1.3 (cont'd.)**  
**Main items in consolidated profit and loss statements of the five banking groups, 2016–18**  
(NIS million, at current prices)

	Mizrahi-Tefahot				First International				Total for the five groups			
	2016	2017	2018	% change in	2016	2017	2018	% change in	2016	2017	2018	% change in
				compared with				compared with				compared with
				2017				2017				2017
Interest income	5,311	6,222	7,359	#####	2,526	2,704	3,001	#####	33,010	35,821	40,431	#####
Interest expenses	1,533	1,875	2,437	#####	357	402	515	#####	7,022	7,727	9,701	#####
<b>Net interest income</b>	<b>3,778</b>	<b>4,347</b>	<b>4,922</b>	<b>#####</b>	<b>2,169</b>	<b>2,302</b>	<b>2,486</b>	<b>#####</b>	<b>25,988</b>	<b>28,094</b>	<b>30,730</b>	<b>#####</b>
Loan loss provisions	200	192	310	#####	80	121	166	#####	803	1,261	2,148	#####
<b>Net interest income after loan loss provisions</b>	<b>3,578</b>	<b>4,155</b>	<b>4,612</b>	<b>#####</b>	<b>2,089</b>	<b>2,181</b>	<b>2,320</b>	<b>#####</b>	<b>25,185</b>	<b>26,833</b>	<b>28,582</b>	<b>#####</b>
<b>Noninterest income</b>	<b>1,862</b>	<b>1,653</b>	<b>1,967</b>	<b>#####</b>	<b>1,480</b>	<b>1,450</b>	<b>1,637</b>	<b>#####</b>	<b>16,997</b>	<b>15,956</b>	<b>16,837</b>	<b>#####</b>
<i>of which:</i> Noninterest financing income	295	136	445	#####	115	83	231	#####	3,609	2,385	3,389	#####
<i>of which:</i> Stocks <sup>b</sup>	6	12	17	#####	25	11	79	#####	1,282	531	1,085	#####
Bonds <sup>b</sup>	72	43	7	#####	41	19	9	#####	728	269	269	#####
derivative	-192	-1,119	1,502	#####	-193	-520	582	#####	-334	-5,216	8,157	-
Exchange rate di	364	1,196	-1,081	#####	242	573	-439	#####	1,737	6,665	-6,184	-
<i>of which:</i> Fees	1,433	1,423	1,475	#####	1,300	1,305	1,325	#####	12,793	12,794	13,090	#####
<b>Total operating and other expenses</b>	<b>3,299</b>	<b>3,611</b>	<b>4,384</b>	<b>#####</b>	<b>2,683</b>	<b>2,607</b>	<b>2,819</b>	<b>#####</b>	<b>28,409</b>	<b>28,448</b>	<b>30,648</b>	<b>#####</b>
<i>of which:</i> salaries and related expenses	2,035	2,271	2,407	#####	1,581	1,579	1,696	#####	15,802	15,854	16,129	#####
<b>Pre-tax profit</b>	<b>2,141</b>	<b>2,197</b>	<b>2,195</b>	<b>#####</b>	<b>886</b>	<b>1,024</b>	<b>1,138</b>	<b>#####</b>	<b>13,773</b>	<b>14,341</b>	<b>14,771</b>	<b>#####</b>
Income tax provision	833	806	922	#####	398	358	408	#####	5,918	5,562	5,747	#####
<b>After tax profit</b>	<b>1,308</b>	<b>1,391</b>	<b>1,273</b>	<b>#####</b>	<b>488</b>	<b>666</b>	<b>730</b>	<b>#####</b>	<b>7,855</b>	<b>8,779</b>	<b>9,024</b>	<b>#####</b>
<b>Net income attributed to shareholders</b>	<b>1,266</b>	<b>1,347</b>	<b>1,206</b>	<b>#####</b>	<b>521</b>	<b>678</b>	<b>733</b>	<b>#####</b>	<b>8,111</b>	<b>9,116</b>	<b>9,296</b>	<b>#####</b>
<b>Total pre-tax ROE (percent)</b>	<b>17.25</b>	<b>16.64</b>	<b>15.47</b>		<b>12.24</b>	<b>13.74</b>	<b>14.44</b>		<b>14.14</b>	<b>13.84</b>	<b>13.52</b>	
<b>Total after-tax ROE (percent)</b>	<b>10.20</b>	<b>10.20</b>	<b>8.50</b>		<b>7.20</b>	<b>9.10</b>	<b>9.30</b>		<b>8.33</b>	<b>8.80</b>	<b>8.51</b>	
<b>Total ROA (percent)</b>	<b>0.58</b>	<b>0.57</b>	<b>0.48</b>		<b>0.41</b>	<b>0.51</b>	<b>0.54</b>		<b>0.57</b>	<b>0.61</b>	<b>0.61</b>	

<sup>a</sup>Data on the Hapoalim group do not include the Isracard group.

<sup>b</sup>Includes the profits/losses from investments in shares available for sale, profits from the sales of shares of affiliated companies, dividends and profits/losses from adjustments to fair value of tradable shares.

<sup>c</sup>Includes the profits/losses from investments in bonds held to maturity and available for sale and income/expenses realized and not yet realized from adjustments to fair value of tradable bonds.

<sup>d</sup>Includes derivative instruments not intended for hedging purposes (ALM instruments) and other derivative instruments.

SOURCE: Based on published financial statements.